

MLS Area BU

Residential Statistics



August 2021

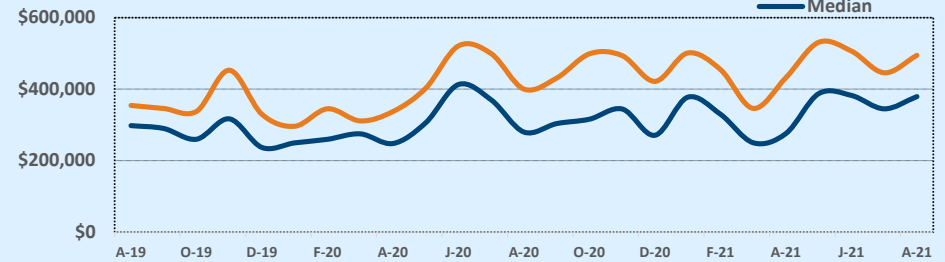
Listings	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
Single Family Sales	51	68	-25.0%	395	346	+14.2%
Condo/TH Sales	1	1	--	13	7	+85.7%
Total Sales	52	69	-24.6%	408	353	+15.6%
New Homes Only	3	7	-57.1%	28	51	-45.1%
Resale Only	49	62	-21.0%	380	302	+25.8%
Sales Volume	\$25,719,214	\$27,609,804	-6.8%	\$186,627,421	\$144,730,026	+28.9%
New Listings	65	80	-18.8%	482	478	+0.8%
Pending	13	66	-80.3%	37	391	-90.5%
Withdrawn	5	5	--	45	61	-26.2%
Expired	3	3	--	6	40	-85.0%
Months of Inventory	1.7	2.1	-19.3%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	2	4	32	18	20	27
\$150,000- \$199,999	1	2	21	26	27	34
\$200,000- \$249,999	4	3	29	44	70	33
\$250,000- \$299,999	11	7	12	69	58	31
\$300,000- \$349,999	7	7	23	37	38	25
\$350,000- \$399,999	5	5	23	44	34	52
\$400,000- \$449,999	6	3	49	30	26	34
\$450,000- \$499,999	5	2	35	30	19	34
\$500,000- \$549,999	2	2	27	11	10	43
\$550,000- \$599,999	1	3	49	27	15	36
\$600,000- \$699,999	4	2	9	34	28	23
\$700,000- \$799,999	5	4	33	29	20	43
\$800,000- \$899,999	3	1	23	16	7	51
\$900,000- \$999,999	1	1	39	17	6	65
\$1M - \$1.99M	4	6	21	36	25	72
\$2M - \$2.99M	3	--	--	9	5	53
\$3M+	1	--	--	5	--	--
Totals	65	52	26	482	408	37

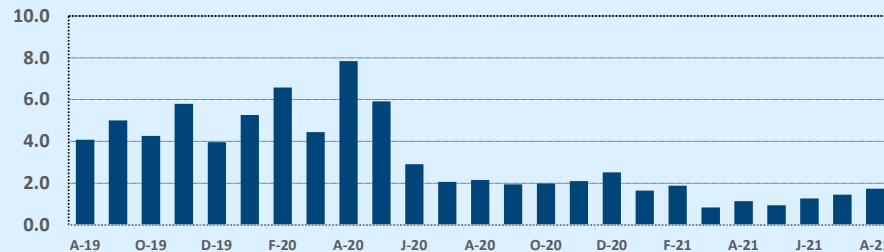
Average	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$495,063	\$406,430	+21.8%	\$457,487	\$425,008	+7.6%
List Price/SqFt	\$250	\$190	+31.8%	\$220	\$195	+13.0%
Sold Price	\$494,600	\$400,142	+23.6%	\$457,420	\$410,000	+11.6%
Sold Price/SqFt	\$250	\$187	+33.6%	\$220	\$188	+16.8%
Sold Price / Orig LP	98.7%	96.6%	+2.2%	99.5%	94.9%	+4.9%
Days on Market	26	74	-64.5%	37	80	-53.9%

Median	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$372,895	\$290,500	+28.4%	\$339,950	\$299,900	+13.4%
List Price/SqFt	\$210	\$157	+33.7%	\$187	\$161	+15.6%
Sold Price	\$379,265	\$280,000	+35.5%	\$335,000	\$295,000	+13.6%
Sold Price/SqFt	\$215	\$156	+37.7%	\$188	\$161	+16.8%
Sold Price / Orig LP	100.0%	97.0%	+3.1%	100.0%	96.0%	+4.2%
Days on Market	14	51	-72.5%	14	51	-72.5%

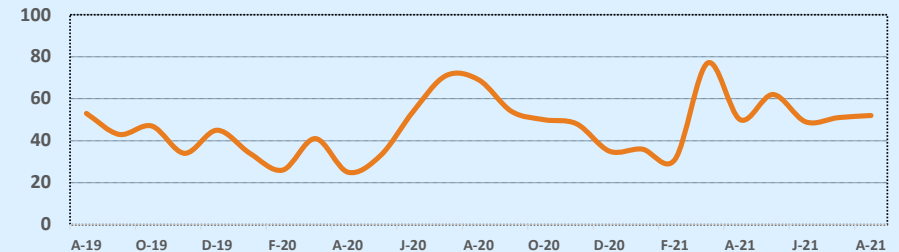
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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